

Advisor

Salsco, INC.
LEADER BY DESIGN

Over 40 Years of Quality & Service

Products for Golf Course Maintenance, Turf & Lawncare, Rental,
Construction, Tree Care, Wood Processing, Nursery & Farm Industries

 **MADE IN
THE U.S.A.**
MAKING AMERICA GREAT AGAIN
ONE MACHINE AT A TIME!

Sal's Corner

March 2021

2020 was one for the books for sure. Our hearts and prayers go out to all that suffered. We hope 2021 is a better year for you and your family.

2021 promises to be a very good year. We have a vaccine that seems to be working. We have a country that is ready to put out **Open for Business** signs again. Everyone at Salsco is going at **Full Speed Ahead**.

Invite us to your sales meeting. Invite us to help with your demos. If we show our features and benefits, the customer will buy. Remember, we are helping our customers to do their job better. Show them what we have, and they will find the money!

Salsco's First Virtual Show!

Salsco would like to thank everyone who visited our virtual booth at GIS VIRTUAL 2021 in February. We dedicated the event to our Golf Course, Turf and Sports Field Equipment and included an array of videos that highlight the features and benefits of owning a Salsco roller. We also included **Paving and Curbing Equipment** and **Wood Chippers**.

The Salsco Sales Team looks forward to getting back on the road and has scheduled several 2021 shows, but we also enjoyed the experience of our first virtual show!



Salsco On The Road

As we all take the necessary safety precautions, we hope to see you soon at an upcoming show! Please check our website first: www.salsco.com/trade-shows.html.

OCEAN STATE CONSTRUCTION & EQUIP May 26, 2021

400 Romano Vineyard Way
Quonset, North Kingstown, RI

WORLD OF CONCRETE June 8-10, 2021

Las Vegas Convention Center
Las Vegas, NV

AG PROGRESS DAYS August 10-12, 2021

Russell E. Larson Agricultural Research Center
Pennsylvania Furnace, PA

WOODSMEN'S FIELD DAYS August 20-22, 2021

Boonville Oneida County Fairgrounds
Boonville, NY

HP11-III Presence in the UK!

Lister Wilder is pleased to announce they are the sole supplier for Salsco rollers in the UK. The family-run companies showcase a reputable history for quality and service, resulting in a partnership that will strengthen the UK Golf Machinery market. They have access to all Salsco rollers. For more information, please contact phill.hughes@listerwilder.co.uk.

Salsco Retweet...

"Faster and cleaner rolling with Salsco rollers." Thank you @ListerWilderAG for the great Instagram photos! #salsco



New Video: STR-180 Tow Behind Turf Roller



Designed for maximum production, Salsco introduces the **STR-180 Tow Behind Turf Roller**, the largest roller we have ever produced. This unit is a total gamechanger, with five individually driven free-floating rolls, a 15-foot wide rolling swath, and the ability to spike 15 feet. Options include a Power Pack, Spike-Air Kit, LED Light Kit, and Cross Contamination Prevention Brush for each roll. The STR-180 has the quality finish you have come to expect with Salsco.

Thanks to our videographer Luke Haughwout and regional sales manager Mike Smith for their teamwork in producing this valuable **VIDEO** that will reveal the clear-cut, amazing features of the STR-180!

Your Feedback is Important!

Salsco has built its record on quality and service for over 40 years, and we owe much of our success to feedback from loyal customers and dealers. Listening to our customers is the best way of knowing what we are doing right or how we can improve. Salsco pledges to deliver solid equipment, durable construction, quality components, and distinct features that will fit your needs. Your feedback will help us fulfill that promise! Here are some **Testimonials** regarding Salsco rollers, and we always appreciate new comments, which can be sent to: sales@salsco.com.

"We already have two and we're buying two more! The Salsco Roller is excellent." Quail Creek Country Club, Naples, FL

"We have had a Salsco roller for over 10 years and it has been very reliable and durable and has worked out great for us. The new one is everything we expected it to be." Trenton Country Club, W. Trenton, NJ

"I have used this machine at previous courses. Best on the market." Morris Country Club, Morris, IL

"We did demo many models, but like Salsco the best." The Medallion Club, Centerburg, OH

"In an hour and a half, I rolled all the approaches here. It has noticeably firmed up all the approaches which made them much more playable to the point where the players have noticed the difference." Country Club of Darien, Darien, CT

"The Tranz-Formers have saved labor costs by reducing the mowing schedule. Rolling the fairways has definitely helped playability. The fairways are firmer and faster. Sal has been wonderful! He's easy to get a hold of, a good communicator and he backs up his product." The Bridge Club, Bridgehampton, NY

Salsco always appreciates hearing about your experiences with us!



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