

# Advisor

**Salsco, INC.**  
LEADER BY DESIGN

Over 40 Years of Quality & Service

Products for Golf Course Maintenance, Turf & Lawncare, Rental, Construction, Tree Care, Wood Processing, Nursery & Farm Industries



## Sal's Corner

November 2020

2020 and the election will both end soon, and I hope takes COVID-19 out too. The good news is that the economy is doing better than expected and most people are ready to get back to work! 2021 should be good for everyone in the country.

## New Salsco Turf Roller!



Salsco would like to introduce the **STR-180 Tow Behind Turf Roller** into our **Turf and Sports Field Equipment** family. Perfect for fairways and sports fields, the STR-180 was designed for maximum coverage with a 15' wide rolling swath. Each of five 40" wide rolls pivot and float independently from the frame allowing for 100% continuous contact with the turf.

Manufactured with the same excellence as all **Salsco Rollers**, the STR-180 will easily handle all uneven turf and undulations. The rolls are machined to within two thousandths of an inch concentricity, and each roll has extra-large tapered edges to prevent marking of the turf.

All controls are wireless from a handheld control device.

[Click photo to view the new STR-180 in action!](#)

13HP Honda Engine supplies power to the optional Power Pack, which eliminates the need for hydraulic or electric power from the tow vehicle.

The 200 Spiker Blades allow air and water to enter the turf canopy and feed the roots. The optional Spiker Kit includes a heavy duty frame on each roll, rubber enclosed shafts, and 24 heat treated blades with rubber washers between them. The rubber extends the life of the blades.

Rolling in the dark is no problem with four large LED lights. [Click HERE for STR-180 Turf Roller Literature.](#)

## Benefits of Sports Turf and Fairway Rolling

Salsco offers an array of **Rollers** (with trailer or self-transporting), that will fit your rolling needs. Here is why we roll:

- Smooths the surface without changing the undulations designed into the green.
- Proven to eliminate more than 95% of the dollar spot, without use of chemicals.
- With divots gone, there is less chance of players tripping and getting hurt.
- Smoother surface means a healthier putting green and increased green speeds.
- Disease control; reduced turf stress; reduced fungicide applications.
- Less cutting time; mower-wear reduction. Some courses have extended their mower leases due to saving on mowing hours by rolling instead.
- Sports field operators report that rolling before events greatly improves the playing surface. A smoother soccer field surface enhances the speed of the ball which means more ball control, a faster field, and better play.
- Rolling leads to greater water retention and bacteria in the soil, i.e., less disease.



TRANZ-FORMER, EHA 5-G ([links](#)):

[Product Page](#) • [Product Video](#)  
[Features & Specifications](#)  
[Benefits of Smoothing Sports Fields](#)

# Product Training: Chipper Shredder Vacuum

Salsco Product Training is for dealer salespeople to become familiar with our product line and be able to recognize the value of our products and how they will sell against the competition.



**Models 616, 625NS, 635NS Chipper Shredder Vacuums (CSVs)** are designed for the landscaper who maintains properties, small tree services, or the company responsible for cleanup after winds and heavy rains bring branches and leaves to the ground.

Why tow around three machines when you can take advantage of three functions in one heavy duty unit that will satisfy all the different jobs you encounter. Our CSVs chip, shred, and vacuum yard debris and return the shredding and chips right back into the garden for mulch!

[Click HERE for Chipper Shredder Vacuum Product Training.](#)

[Click HERE for Product Training](#) on other Salsco machines. Please share this detailed information with potential buyers!

## 8637TK Track Chipper Videos

### 6" CAPACITY, HYDRAULIC FEED, ENGINE DRIVEN

**Model 8637TK Track Chipper** is a workhorse that goes where you need it and gets the job done right! At just 35" wide, our Track Chipper will fit through backyard gates and is the perfect size and power for landscaping and tree care operations. You can tackle tree limbs and branches up to 6" in diameter in locations other chippers just can't reach!

[Click HERE for a video of the 8637TK Track Chipper.](#) This versatile unit replaces our 8635TK with an upgraded engine and additional horsepower for greater performance.

[Click HERE for features of the Track Chipper Transport Trailer.](#)

**SALSCO**  
**WINTER SHUTDOWN**

Last Workday:  
**Wednesday, December 23, 2020**

Back to Work:  
**Monday, January 4, 2021**

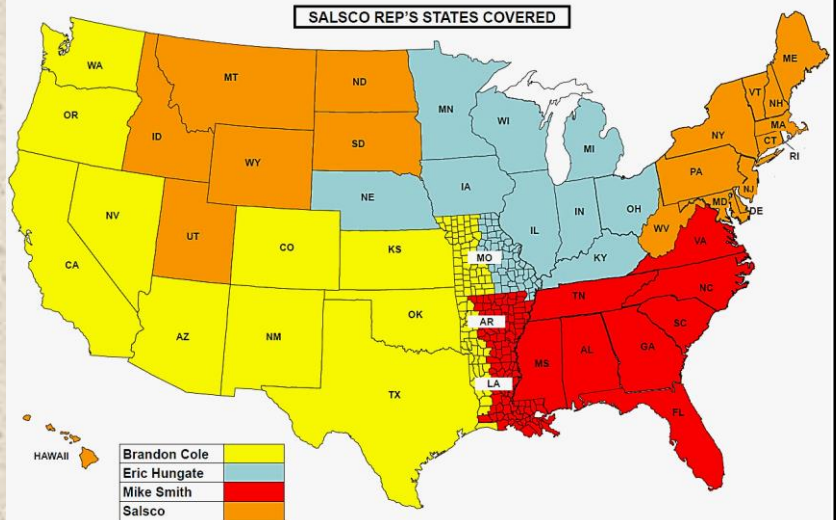
*Merry Christmas  
& Happy Holidays!*

## 2021 Show Updates: [www.salsco.com/trade-shows.html](http://www.salsco.com/trade-shows.html)

### Let us hope the country is safe soon!

Although many 2020 and 2021 trade shows have been cancelled, Salsco has remained open through the pandemic. As an essential business, we continue to develop, manufacture, and sell our exclusive machines. We are anxious to get back on the road while exercising all safety precautions. As always, we thank you for your business and look forward to seeing you soon!

For any questions or demo requests, please contact one of our regional sales managers: **Brandon Cole**; **Eric Hungate**; **Mike Smith**; **Jack Rizzo**; and **Sal Rizzo**. For your convenience, here is a **MAP** of the territories covered by each member of our sales team.



Salsco has always appreciated your feedback in traditional ways. Now with social media, you can share your experiences with us!

