

Advisor

Products for Golf Course Maintenance, Turf & Lawn care, Rental, Construction, Tree Care, Wood Processing & Farm Industries

Salsco, INC.
LEADER BY DESIGN

Over 40 Years of Quality & Service



Sal's Corner

November 2021

2021 is winding down. I for one always look forward to the last show of the year, the **NJTA** at the Borgata in NJ. I have been doing that show since it was at the Resorts in Atlantic City, and we had to bring machines up to the show floor in the elevator. Well, the years have passed and the industry has changed. But some things never change. People sell people, and nothing sells like a demo. This remains a tow and show business. You must win the customers' trust and prove you are willing to go the extra mile.

Please watch [Mike Smith's video](#) about his demo with the Salsco CRV. His 40 plus years of experience really came out that day. I am asking all Salsco salespeople to share one of your demos with the rest of us.

Remember all the things you have to be thankful for this season, and enjoy the time!

P.S. Stop by our booth at the GIS Show and see what's new from Salsco!

Salsco Dealers Welcome!

Salsco is always looking for new dealers. We not only have dealerships throughout the U.S., but worldwide also. Salsco would like to welcome our newest international dealer, **Reel-Tech**, Dunshaughlin, Ireland.



Photo from Twitter

Salsco Tranz-Former Makes its Way to Madrid!

Greenmowers, Burgos, Spain, delivers our **Tranz-Former** roller to Club de Campo Villa, one of the most prestigious golf clubs in Madrid, Spain. Congratulations to Club de Campo Villa on their new Tranz-Former!

If you are interested in becoming a Salsco dealer, email sal@salsco.com.

Winter Checklist

With below average temperatures and above average snowfall expected this winter in many regions, *Old Farmer's Almanac* editor said this could be "one of the longest and coldest winters we've seen in years." **Protect your home by following these tips...**

- Check your heating and air conditioning systems
- Paint, caulk, and seal exterior wood
- Seal masonry cracks and holes
- Cover outdoor spigots which are exposed to freezing
- Protect water lines to keep water flowing
- Ensure easy access to water shut off
- Add insulation if needed
- Clean gutters
- Clean chimney and order firewood
- Test smoke and carbon monoxide detectors

Annual Christmas Shutdown

SALSCO WILL BE CLOSED FROM THURSDAY, DEC. 23, 2021 (1 PM) UNTIL MONDAY, JAN. 3, 2022 (8 AM)

MERRY CHRISTMAS, HAPPY NEW YEAR & HAPPY HOLIDAYS TO ALL ... FROM THE SALSCO FAMILY!



Best in Class for Turf Management

HP11



Salsco created several videos of our “best-in-class” rollers ... [Click photo to watch the video!](#)

The **HP11** has two individually driven rolls that pivot independently of the frame and guarantee a smoother, more consistent roll. The Transport Trailer is standard and makes driving from green to green fast and easy. “When you have the best roller, you need the best trailer to transport it!” says Mike Smith, Regional Sales Manager.

The **Walk Behind Roller** is great for quick touch-ups. Roll new sod, new plugs, or in-between play. There should be one at every green!



FEATURES OF THE HP11 TRANSPORT TRAILER

- Heavy duty construction (5-year warranty)
- Latch opens from either side to let the tailgate down
- Guidance rails for straight and easy loading
- Heavy duty rubber mat protects the ramp, as well as the trailer bed
- Adjustable swivel jack with caster wheel
- A great piece of equipment, even when not used with the HP11

WALK BEHIND ROLLER



UPCOMING TRADE SHOWS

We are delighted to be back on the road highlighting our machines! For more info: [Upcoming Trade Shows](#)

CAROLINAS GOLF COURSE SUPERINTENDENTS TRADE SHOW: **November 16-17, 2021** (Booth 704, 404)
Myrtle Beach Convention Center, Myrtle Beach, SC

NJ GREEN EXPO: **December 7-8, 2021** (Booth 606, 507)
Borgata Hotel Casino Resort, Atlantic City, NJ

WORLD OF CONCRETE: **January 18-20, 2022** (Booth W3527)
Las Vegas Convention Center, Las Vegas, NV

SPORTS TURF: **January 19-20, 2022**
Savannah Convention Center, Savannah, GA

GOLF INDUSTRY SHOW: **February 5-10, 2022**
San Diego Convention Center, San Diego, CA

SUNBELT AG EXPO: October 2021

Salsco was one of 1200+ exhibitors at the Sunbelt Expo. For a montage of our products on display, including our commercial chippers, slab chipper, strawblower, and 40" shavings mill, click here: [Photos/Video Gallery](#).



We appreciate hearing about your experience with our products!

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