

A Commitment to Quality Progress and Performance

Salsco was founded on commitment and the simple belief that doing the job right would bring its own rewards. Everyone at Salsco shares in that belief, and in my commitment to building the best possible products for the Industry we have chosen to be in.

Sal Rizzo 1987



A Trip Down Memory Lane





Many of you know, it's not easy getting a foothold in a market dominated by large manufacturing companies. Sal has always known that despite such heavy competition, *Salsco* could manufacture products that were not only superior to anything available, but that they would also set new industry standards.

During the 1980's Salsco developed and manufactured the Salsco Lawn maker, a 4-wheel drive unit which articulated and oscillated to make it maneuverable with excellent traction. It could put down grass seed and fertilizer (both wet/dry) at a rate of 60,000 ft². per hr. This unit could also spike and roll simultaneously.

Salsco also made a lesser expensive version of this particular machine, the Aerator 30-6, a 2-wheel drive unit with a tag-along dolly for the operator to ride on. This walk-behind version was just for grass seed and dry fertilizer.









In 1983 Salsco manufactured the first Vertical Free-Floating Tine Core Aerator for the Lawn Care Industry. Soon the 30 Series Core Aerator Line was being manufactured and sold to lawn maintenance professionals and golf course superintendents through out the United States.

In 1986 Salsco raised the bar again with the <u>FTA-60-24 All-Purpose Aerator</u>, a tow-behind machine that could core 60,000 square feet per hour. This machine cored greens, fairways, and sports fields and could be towed easily by almost any vehicle. The driver of this unit could lower and raise the aerator housings while simultaneously controlling the throttle.

One year later, Salsco began manufacturing other Lawn and Turf products like the Slicer Seeders – Models 352, 353, 354, and 355.

Salsco introduced about 11 new products to the Turf and Lawn Care Industry during the 1980's and began to be known more as a "broad-line manufacturer" of these products.

Some of the new products during that period included self-propelled drop spreaders, truck loaders, dethatchers and seeder dethatchers.

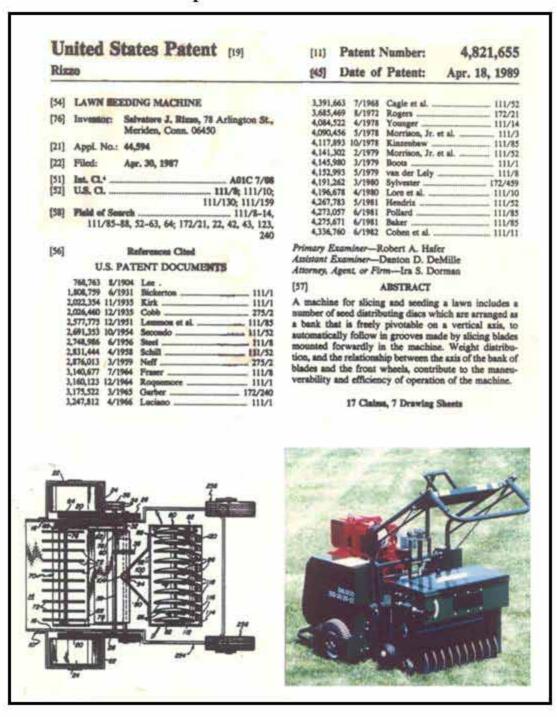
The 450-Series Drop Spreader line comprised three models with hopper widths ranging from 26" to 50". Powered by 3HP B&S Engines, these self-propelled spreaders were capable of covering 30,800 to 57,200 square feet per hour.







Salsco still holds the Patent on a machine that will seed in a tight 30" Radius. These units would plant seeds in the groove created by the cutter's giving seed to soil contact. The Model 380 was next in line and was a 4-wheel unit for the Landscaper. It planted seed like the Model 355 but was a more basic unit for the Rental and Landscaping Markets. We then made a number of Drop Seeders/Dethatchers. These units acted as Dethatchers and could also Drop Seed.



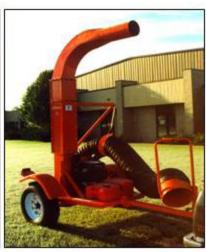




The <u>Truck Loader line</u> that was introduced during this period also comprised four models. The <u>716</u> and <u>720</u> were designed for larger clean up jobs and came with a number of options. The <u>708</u> and <u>709</u> were designed to mount easily on the tailgate of any truck, without tools or vehicle modifications.







Somewhere in this mix was a Paving Contractor that approached Sal with a <u>Rubber Tire Paver</u>, both the concept and prototype unit. In 1986 Salsco entered the construction market with the introduction of its <u>Sidewalk Asphalt Paver</u>. This machine was ideal for paving golf cart paths and was a logical extension of the Salsco line.

The Sidewalk Asphalt Paver was capable of paving well over a mile of 6 foot wide path a day, and could be easily adjusted to pave as narrow as 36 inches wide. It's 54" width and 6 foot turning radius made paving alongside trees on paths, and walks and trails easy.

Over the next 20 years Salsco would modify and advance the unit until they got to the Track Pavers of today – Models TP44 and TP411









In 1989 Ransom bought all Salsco Products and the company changed its colors from Salsco Green to the Orange color of today. Despite the fact that Salsco sold the rights to MFG its products, there was never a Non-Compete Clause to prevent the company from continuing on. Salsco changed its color and continued to manufacture top of the line products.



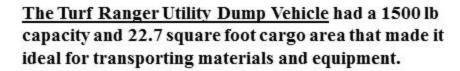
By the early 1990's Salsco was also manufacturing a series of Debris Blowers. The 300-Series line of walk-behind blowers provided a wide selection of top quality machines. Each model contained a balanced impeller that gave the user both side and forward air streams. Specific models came equipped with a Debris intake for cleaning up leftover debris. Every model was constructed with heavy-duty steel, and finely balanced for smooth operation.







During this time Salsco manufactured a number of utility vehicles for municipalities, golf courses, parks departments, schools, and colleges. Durability, versatility, price, and service were some of the factors driving this market and a large number of companies were competing for a small space.









The Mighty Mark was a hydrostatic, all wheel drive utility vehicle powered with a 20HP Kohler engine. It was a rugged vehicle that featured a heavy duty boxed beam from and double-walled tailgate/ramp.

The Mighty Mark was capable of carrying 2,000lbs in a 29cubic-foot cargo bed.

The Go-Fer was a three wheel utility vehicle designed with a low center of gravity and a wide wheel base giving it excellent stability of hills and inclines. Being light weight and equipped with flotation turf tires allowed the Go-Fer to travel to the work site during the early morning hours before the sun had a chance to dry the turf.

The Citrus Cart was designed for one of the Minute Maid Orange Groves in Amoxil, Florida. The high-flotation tires and all wheel drive allowed the vehicle to easily negotiate the water canals around the orange groves. The large flatbed was used to carry hoses, tools, and fittings needed to repair the grove's irrigation systems. The small 7 ½ HP Kawasaki Engine was fuel efficient and could idle all day without overheating. The high light-bar allowed the unit to be seen on dirt roads thru the dust from trucks hauling oranges thru the fields.

This was an especially busy time for Salsco, the company was still young and testing different markets every step of the way. Salsco had its own Nursery Division responsible for manufacturing Nursery Flat & Plant Carts, Greenhouse Furnaces, A-Frame Display Shelves, and Nursery Cart Transport Trailers. One of the most popular items produced by this Division was the Lazy Susan—this machine that wrapped products securely every single time and never tired or fatigued.













One year at The Golf Show in Las Vegas, Sal looked at all the different <u>Greens Rollers</u> on display. One his way home, he sketched a Roller on the plane on some napkins and 8 days later *Salsco* had a prototype unit on the ground.

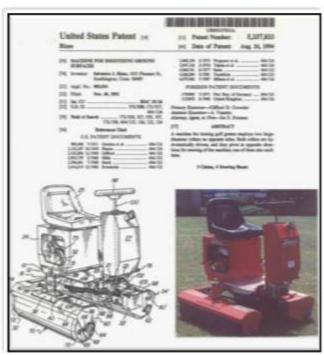
The Salsco model could be used on or off any type green or tee, and equipped with dual drive rollers to assure zero slippage on inclines in excess of 40 degrees — wet or dry. It was also built with Dual Articulate Steering and an Oscillating Roller to follow even the most severe undulating greens. The operator could roll a green in a diminishing circle to 30" without marking the turf or straight back and forth, similar to mowing.

On August 16, 1994 Salsco was issued its third United States Patent for its first Greens

Roller.

From this Basic Model the Salsco Rollers have evolved to the Models HP-11, HP4, HP5.5, Electric Greens Roller, Roll-N-Go, and the Tranz-Former.











During the Roller years, Salsco designed and introduced a complete line of Wood Chippers from a 3 1/2 " opening to an 18" opening –Both Engine Driven and PTO Models













All of this activity did not prevent Sal from noticing that there was a need for another type of wood product in the Agricultural Industry for bedding, and Salsco began to experiment with Feeds and Speeds. Sal found and Old Man on a hill in Georgia who built his own machine to make wood shavings. The trouble with his operation was that it took up 2 acres of land and was made from an old Yellow School Bus.

Well... Sal quickly redesigned, modified, and improved upon what he saw and came up with the Shavings Mill machines of today — Small, Portable, and High Production.









Somehow Sal got into making <u>Bale Wrapping Machines</u> for the Dairy Industry. He had no idea how they would fit in, but he made the machines anyway and continues to do so today.





Salsco, Inc. was founded by Sal Rizzo in 1979 as the result of a good idea and a desire to work for himself. As a "family business" it has sometimes been a challenge to fund the growth and development of the company. However, the underlying spirit of energy, determination, vision and a willingness to take risks has brought the company to where it is today.

As Salsco celebrates over 30 years in business, they employ over 60 people, and market over 40 products. In house salespeople and over 200 dealers and sales reps distribute Salsco products worldwide. Plans for expansion and new products are always in the works as the company looks forward to its next 30 years and beyond.







Every week Salsco receives parts and service calls for products they no longer manufacture or support. They also get quite a few calls from customers looking to buy the very same products "NEW". These calls are a testament to the commitment Salsco made years ago too provide the "best quality, best performing, and most progressive products available".

Here's a short list of products no longer manufactured or serviced by Salsco →

SPRAYERS SPREADER, 400 SERIES SWEEPERS TURF RANGER UTILITY VEHICLE VACUUMS-PAINTED SALSCO GREEN, NOT LESCO GREEN WALK BEHIND BLOWERS WINDSHIELD SPRAYER OUTLINER BED DEFINER PLANT CARTS SANDY SIFTER/CLEANER SEED-AIRE SEEDER DETHATCHER, 380 SLICER SEEDERS, 351, 352, 353, 354 36-DLR LAWN ROLLER AERATORS, 30-6, 30-6S, 30-12, FTA, 500, 501, 502, 504, TTA ASPHALT ROLLERS BLADE CLEANER BRUSH BUSTER MOWER CORE AERATOR CURB PAVER, HAND OPERATED CUSHMAN DOLLY **DEBRIS BLOWER, 300 SERIES DEBRIS BLOWER, 317** DETHATCHER, 375 FLOWER CART GOFER UTILITY VEHICLE GREENHOUSE FURNACES LAZY SUSAN LEAF PLOW

MIGHTY MARK UTILITY VEHICLE MULTI DRIVER FOR BED DEFINER & BRUSH BUSTER



The Salsco Product Line -2015



600 Series

616CVS 6298

























Wood Chippers (3 ½" - 18")

- 616CVS, 625NS (Chipper/Shredder/Vacuums)
- 600 Series (608, 609, 610, 613, 616)
- 413H/413B (Gravity Feed -Engine Driven)
- 8416B/8425K (Hydraulic Feed -Engine Driven)
- 6240S, 6240SX (Gravity Feed or Hydraulic Feed)
- 8625, 8636K, 8635K (Hydraulic Feed -Engine Driven)
- 8635TK, TAZ—Track Chipper (Hydraulic Feed - Engine Driven)

3- Point Hitch - PTO Chippers

- 600 PTO (Gravity Feed)
- · 624PTO, 624XT (Gravity Feed or Hydraulic Feed)
- 824PTO (Hydraulic Feed -Self Contained Hydraulics)
- 627PTO, 627XT (Gravity Feed or Hydraulic Feed)
- 826PTO (Hydraulic Feed -Self Contained Hydraulics)
- 6210/6210XT (Gravity Feed or Hydraulic Feed)
- 810PTO (Hydraulic Feed -Self Contained Hydraulics)



The Salsco Product Line -2015



810M

810XT





8134

81 WT





818

818XT





Gas Greens Roller

Transport Trailer





Florteir Green Boller OF

Transport Trailer





Roll-N-Go

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HP11 Trans-Femer

Brush Chippers (Gas or Diesel)

- 810/810M/810XT (Hydraulic Feed -Engine Driven)
- •813/813XT/813AXT (Hydraulic Feed Engine Driven)
- •818/818XT (Hydraulic Feed -Engine Driven)

Greens & Fairway Rollers (Gas/Electric, Options Listed)

- •Gas Greens Roller & Transport Trailer
 Rotary Brush System
 Light Kit
 Brush Kit
 Tournament Roll & Spike Air Options
 Arm-Rest Seat Upgrade
- •Electric Greens Roller QC, Transport
 Trailer, & Removable Battery Pack
 Brush Kit
 Tournament Roll & Spike Air Options
 Battery Charger
 Battery Watering System
 Arm-Rest Seat Upgrade
- •Roll-N-Go
 Rotary Brush Kit
 Brush Kit
 LED Light Kit
 Inner Spike-Air Kit
- •HP4, HP5.5, HP11
 Inner Spike-Air Kit
 Light Kit
 Brush Kit
 Rotary Brush Kit (HP11)
 Arm-Rest Seat Upgrade
- •Tranz-Former
 Rotary Brush Kit
 Sun Cover
 Cool Top Fan
 70 Amp Auxiliary Alternator



The Salsco Product Line -2015



Mini-Parer (Robber Tire)



Mini-TrackPayer - 411



Cobra Carber



Scoming Router



Skid Steer Side Damp Backet



SlicerSeach



Stra who we



7145



Econo Way



Bale Grabber



12" Shavings Mill



30" Sharing Mill



5C-6



SC-12

Construction Equipment

- •Mini-Paver TP44 (Rubber Tire)
- ·Mini-Track Paver TP411
- ·Cobra Curber
- ·Scorpion Router
- ·Skid Steer Side Dump Bucket

Landscaping Grounds/Maintenance

- ·Slicer Seeder
- ·Strawblower -Skid Mount or Trailered
- •714LS Bumper Mount Leaf Vacuum

Agricultural

•Econo Wrap and Bale Grabber

Shaving Mills and Knife Grinding Equipment (Also made for Indoors)

12" - 60", PTO, Engine Driven/Electric, 9 Cu. Yds. - 50 Cu. Yds. Per Hour Portable or Stationary, with a Blower or Without Shavings Re-Sizer, Conveyors, and Shavings Dryers

BRAND NEW
SALSCO SLAB CHIPPERS
MODEL SC-6
MODEL SC-12



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We at Salsco, not only produce and provide all the products and services in this booklet, we produced and printed this booklet.

Good people working together.

Sal Rizzo, President, Salsco, Inc.