How can our Konstant Cut & Kleen plasma table help you add money to the bottom line of your company? If you currently use other tables you will want to consider how this can be done.

**OTHER PLASMA TABLES**

**SHOULD BE CLEANED EVERY 8 WEEKS OR 6-7 TIMES PER YEAR**
- Process takes 2 men 2 days, if done right
- Requires moving slats and chipping slag from the frame
- Remove slag from tank (wet or dry design)
- Inspect slag and sort for parts that may have fallen through while cutting
- Clean, chip and grind those parts
- Install new slats

**USING SALSCO AS AN EXAMPLE THIS IS HOW OUR BOTTOM LINE WAS AFFECTED:**
- 2 men x 10 hr. x 2 days = 40 man hours
- 40 man hours x 6.5 times per year = 260 man hours.
- Consider that productivity time is lost as well.
- 6.5 times per year x 20 man hours = 130 hours the machine is not cutting.
- Lost billing per year would be $225 per hour x 130 hours down time

**SO FAR WE HAVE LOST $33,800 + $29,250 = $63,050 PER YEAR IN MAN HOURS AND DOWN TIME.**

**NEXT CONSIDER DAILY LOST PARTS:**
- During an 8 hr. shift there might be 10-15 parts falling through slats into the table to the tank.
- Safe to assume an operator might spend 30-60 minutes per shift fishing out these parts? “YES”;
- This can add up to 3-4 hrs. per week cutting time lost to this recovery process.
  - $225 per hr x 3.5 hrs = $787
  - $787 x 50 weeks = $39,375 per year in lost billing.
  - In reality, not all parts are recovered, with the possibility of 2 or 3 parts missing daily leading to further losses to the company.

**TOTAL MONEY LOST:**

$132,425

The Salsco Konstant Cut & Kleen Plasma Table will not only pay for itself but add to the bottom line of the company.

“In 1800 hours of operation we have not lost one part or 1 man hour on cleaning” - Sal Rizzo, SALSCO, INC.

See us at Booth #22030 - Las Vegas - November 16-18, 2016