

MANUFACTURER OF OUTDOOR POWER EQUIPMENT

Products for Golf Course Maintenance, Turf & Lawncare, Rental, Construction, Tree Care, Wood Processing, Nursery & Farm Industries

MONTHLY PRODUCT TRAINING

Core Recovery Vehicle (CRV)

The CRV is a dual-purpose machine. When it's not picking up cores, it can be used as a roller. If you choose, the conveyors can be removed and the CRV becomes a 72" wide roller for greens, approaches, fairways, and sports fields.



The purpose of Salsco's Product Training is so dealer salespeople can become familiar with our product line and understand the value of our products. Please share this detailed information with potential buyers.

FEATURED PRODUCT: Core Recovery Vehicle (CRV)

This month we are highlighting our **Core Recovery Vehicle (CRV)**. The CRV will revolutionize the Golf Industry and Sports Turf Industry! We have outlined valuable selling points and included photos and a video link of the CRV. Please share or distribute to prospective buyers!

FEATURES AND BENEFITS

- The CRV continues to be tested across the USA. 100% of those who have seen it work are amazed with what the CRV can accomplish, and the speed in which it accomplishes the task.
- The CRV is two machines in one: It is a core recovery vehicle that smooths the surface as it picks up cores. When it's not picking up cores, the conveyors can be removed in under one hour and it becomes a dedicated roller.
- The CRV firms the surface with the rollers, while removing the cores.
- If the customer chooses to apply sand before coring, the CRV will push the sand into the holes, while at the same time picking up cores. We do all this without closing any holes or marking the surface, simply smoothing the surface.
- The CRV is a huge labor saver:
 - The CRV will clean an average green in 10 minutes or less with one person and a waste vehicle.
 - The CRV will pick up cores on a football field in 45 minutes with one person and a waste vehicle.
- We have totally redesigned the trailer. This tilt trailer allows the CRV to be loaded and unloaded with ease and safely transported around the golf course.

HOW TO SELL

- Always promote the Features and Benefits.
- Show Return on Investment... Emphasize that this is a dual-purpose machine. When you're not cleaning cores, you have a roller to roll your course. The ROI is clear with the CRV!
- Total Cost of Ownership vs. Price: The CRV will cut your cleanup budget by 70%. Yes, by 70%!
- The CRV is here to solve a problem. It picks up cores, saves labor, smooths surfaces, and is here for everyone with time, labor, and budget constraints!

WHERE TO MARKET / HOW TO REACH DIFFERENT MARKETS

- The CRV is used on Golf Courses or Sports Turf applications. It will significantly reduce hand labor: One person on the aerifier, one person on the dump vehicle, and one person on the CRV can complete any aerification project. No one picks up a shovel!
- The CRV is for everyone who core aerates turf and has time constraints.
- The CRV is for everyone who would rather not use a shovel to pick up the cores.

HOW TO DEMO / VIDEO LINK

- Show the product in action, and it will sell itself!
- YouTube video link: <https://youtu.be/V5tSdRHixnQ>
- Salsco website: <http://www.salsco.com/videos/c-r-v-core-recovery-vehicle-2.html>

FREQUENTLY ASKED QUESTIONS AND ANSWERS

1. What markets will benefit from the Salsco CRV? *Greens, fairways, tees, sports fields (soccer, football, rugby, etc.), or any grassy area that was aerated where cores need to be picked up.*
2. Will the CRV mark the turf or leave lines? *Absolutely not ... In all our testing we have not marked any greens. In fact, we're picking up cores and smoothing the greens at the same time.*
3. Is it easy to remove the conveyors so it can be used as a roller? *Yes, it can be done easily, just under an hour. This makes the CRV a 2-in-1 machine.*
4. How wide is the CRV? *The CRV is 72" wide, and picking up cores on a 6' swath is very fast and productive. A typical green will take under 10 minutes.*
5. What type of equipment do I need to pull the CRV around the golf course? *You will need a tractor or heavy-duty utility vehicle.*
6. Will the CRV close up aerification holes on my greens? *If you top-dress before aeration, the CRV will pick up the cores and rake sand into the holes. We do this without closing any holes or marking the surface.*
7. How well does the CRV follow the undulations? *It does a great job, although everything has its limitations ... At some point the undulations will be too severe.*

PHOTOS



Two elevators with **floating guide blades** clean and guide 72" of cores to the elevators. Floating guide blades float over undulations with ease, while guiding cores to the lifting point. **Two lift elevators** carry the cores to the waste conveyor.



The **waste conveyor** can either be emptied into awaiting waste cart or dumped on the fly into the waste cart.



Each CRV comes with a unique **self-locking tilt trailer**. This mechanism locks the CRV in place. Removing the CRV from the trailer is fast and safe for the operator. Simply release the locking mechanism, then reverse the CRV off the trailer.



The CRV is also used on sports fields. Rolling smooths out the field and eliminates tripping hazards from cleats.

SPECIFICATIONS & FEATURES

Engine	24 HP Electric Start Honda
Controls	On/Off Switch, Choke, Throttle
Hour Meter	Standard
Battery	12-volt
Fuel Tank	(2) 6-gallon CARB-approved Fuel Tank
Air Ride, Arm Rest Seat	Molded cushion with protective edge trim, neutral safety switch & forward/reverse slide adjustment. Arm rests support upper torso and reduce strain.
Steering Wheel	13¼" diameter, automotive type, hydraulic.
Steering System	All three (3) roll housings articulate at different degrees of travel, which allows turning without bruising.
Brakes	Hydrostatic Drive
Traction Drive	Traction Drive is accomplished by having all three rolls drive and float independently, which allows for 100% roll-to-ground contact.
Hydraulic System	(2) Dual Variable Speed Hydrostatic Pumps for travel.
Climbing Traction	Varies, depending on conditions. Do Not Exceed 15°.
Speed	Approximate miles per hour: Variable, 0–11
Rolls	Three (3) Oscillating Steel Rolls, driven for positive traction. One 10¾" diameter x 36" long; Two 10¾" diameter x 24" long, with beveled ends. All rolls machined to within 2 Thousandths Concentricity guarantee a perfect roll.
Rotary Brush System	Helps prevent sand and loose grass from building up on the roll.
LED Light Kit	(2) LED lights each on front and back allow rolling the greens before the sun comes up and after dusk, so as not to disturb play!
Main Frame	2–2½" x ½" Steel Square Tube. Fully gusseted and continuous welds.
Conveyor System	(2) Elevators with floating guide blades. Float over undulation and guide the bars to elevators where paddles on conveyor align and ride over UHMW (Ultra-high-molecular-weight) and lift waste to holding conveyor.
Transport Trailer	Wooden deck, slow tilt self-locking trailer.
Axle	Dual Axles, Spindle Type, with Hub Assemblies.
Tire Wheel Assemblies	(4) 18.5 x 8.5-8, 6-Ply
Hitch	Farm type pin coupler, height adjustable.
Jack	Bolt on, swivel jack stand with castor wheel. Mounted to trailer frame.
Guard/Decals	All Moving Parts Guarded. Full Set of Safety Decals.
Paint	Orange, Polyester Powder Coat Paint provides excellent outdoor weatherability and offers protection against ultraviolet discoloration. All parts painted separately.
Warranty	5-year Limited Warranty

Specifications & Options Subject to Change Without Notice