

MANUFACTURER OF OUTDOOR POWER EQUIPMENT

Products for Golf Course Maintenance, Turf & Lawncare, Rental, Construction, Tree Care, Wood Processing, Nursery & Farm Industries

SALSCO PRODUCT TRAINING is for dealer salespeople to become familiar with our product line and to understand the value of our products. Please share this detailed information with potential buyers.

PTO, Gravity Feed Chippers

Salsco's line of commercial grade disc style chippers includes both PTO-driven and engine-driven chippers.

Our **PTO, Gravity Feed Chippers** vary in capacity from 3½ to 10 inches, so we are sure to have the ideal model to fit your wood/brush chipper needs!

FEATURES AND BENEFITS

- Tubular steel frames, continuous welds, and heavy-duty chipping systems.
- Built to withstand years of productive and reliable chipping.
- Designed and engineered for doing heavy work.
- Salsco utilizes only the finest quality components, bearings, belts, etc.
- Numerous sizes to accommodate customer' needs. Built tough to last a lifetime with proper maintenance
- 600PTO: Belt-driven. 624PTO / 627PTO / 6210PTO: Direct drive.
- Orange, polyester powder coat paint provides excellent outdoor weatherability and offers protection against ultraviolet discoloration. All parts painted separately.
- Our Customer Service and Warranty are second to none.



Model 600PTO
3½" capacity



Model 624PTO
4" capacity



Model 627PTO
6" capacity



Model 6210PTO
10" capacity

HOW TO SELL

- Made in America. Compared to others, we are not the lowest price on the market. OK to get that out of the way early and then emphasize our quality and performance.
- Always promote Features and Benefits.
- We are commercial grade and built to last = Longevity.
- Continuously welded, not bolted together. Welds do not loosen.
- Our impellers are heavier duty.
- The knife pockets in the impellers behind the blades are larger, allowing the thru flow of waste material.
- Wear parts are bolted for easy replacement, if needed.
- The biggest point to cover is gravity vs. hydraulic feed.

FREQUENTLY ASKED QUESTIONS AND ANSWERS

Q: What are the PTO HP requirements?

A: 600 Series is 8HP
624 Series is 16HP
627 Series is 25HP
6210 Series is 35HP

Q: Do I have to prune the material first?

A: Yes. If it's not pruned to fit the infeed size, it will not go through the chipper.

Q: What is the proper setup between the chipper blade and bed knife?

A: You will need to adjust to 1/16" gap.

Q: When should I sharpen the blades?

A: When you first start using the chipper you will notice the chips are 1" x 2." When they become larger or shredded, you will need to adjust the gap back to 1/16" or sharpen the blades.

Q: How do I know if the blades are not sharp?

A: If the blades are not sharp, you will not be able to force the wood in. If the blades are sharp and the material is pruned, the gravity machine will self-feed.

Q: Do I need to cut the PTO shaft?

A: Yes, you will need cut the PTO shaft to match your tractor.

DEMO TIPS

- It is best to already have the chipper installed on a tractor and ready to demo before you arrive at the customer's location.
- Have your service department set this up so your demo goes smoothly.
- Always train the customer and let the customer use the machine.

- Gravity feed chippers require a lot of initial pruning before feeding the wood through. Hydraulic feed chippers require very little.
- Always make sure the material you are feeding into the chipper goes in as straight as possible.
- If you have a branch that won't fit, remove it. Don't fight with it. The customer will never forget the trouble you were having with the branch, but if you take it out and chip another, he will remember how easy the problem was solved.
- Never mention other machines by name. Just say, "Look at my features and benefits..." For example: "Look at our chip blades. We use a bolt and nut design whereas others thread the chipper disc. With Salsco chippers, when the machine gets use on it and the chip blade bolt will not loosen, you can cut the nut off with a chisel and hammer. Easy repair, but if the disc is threaded what do you do? How will you remove the chip blade screws?"
- You should always sell an extra set of chipper blades.
- Make sure the tractor has enough 3-point hitch lifting capacity and PTO RPMs for the chipper they are purchasing.

SALSCO vs. COMPETITION

- Salsco is Made in America.
- Competitive models are of much lower quality, cheaply built, and not made in the U.S.A.
- Salsco chippers are welded together; most competitive models are bolted.
- Salsco does not produce homeowner or light duty chippers...only heavy duty commercial grade!

VIDEO LINKS...Show our products in action!

- Model 600PTO: <http://www.salsco.com/products/videos/salsco-model-600pto.html>
- Model 624PTO: <http://www.salsco.com/videos/salsco-model-624pto.html>
- Model 627PTO: <http://www.salsco.com/products/videos/salsco-model-627pto-chipper.html>
- Model 6210PTO: <http://www.salsco.com/products/videos/salsco-model-6210pto-chipper-video.html>

Model 600PTO – 3½” capacity: Minimum 8HP required @ the PTO



3-point hitch, Category 1



Extra-large Infeed Hopper accommodates bushy branches



Shaft and Pulley Assembly

SPECIFICATIONS - 600PTO

INFEED OPENING:	3-1/2" x 4-1/4" opening at the infeed.
FRAME:	1/4" steel plate, bent and welded for extra strength.
IMPELLER HOUSING:	7 gauge steel, continuous welds.
EXHAUST CHUTE:	7 gauge steel, with exhaust deflector to channel exhaust into a 30-gallon debris container.
INFEED CHUTE:	7 gauge steel, continuous welds.
LEGS:	Height adjustable legs.
IMPELLER:	Fully balanced, 1" thick x 13" diameter steel impeller with four (4) welded and gusseted exhaust paddles. 40 lbs. (approx.)
CHIP BLADES:	Two (2), 3/8" thick x 4-1/2" long x 1-3/4" wide, oil hardened steel.
BED KNIFE:	One (1), 1/2" thick x 3-1/2" wide x 6" long, replaceable, sharpenable & adjustable.
DRIVE SHAFT & SHIELD:	Drive shaft with shield, rated at 30HP @ 540 RPM.
HITCH:	3-Point Hitch, Category 1.
BEARINGS:	Two (2), both cast iron, flange mount, and greaseable.
PULLEYS & BELT:	Two (2), cast iron pulleys, 1" I.D., single back V-Belt.
GUARDS/DECALS:	All moving parts guarded. Full set of safety decals.
PAINT:	Orange, polyester powder coat paint provides excellent outdoor weatherability and offers protection against ultraviolet discoloration. All parts painted separately.
DIMENSIONS:	Length: 3' 10" Width: 2' 4" Height: 3' 11" Weight: 324 lbs.

Model 624PTO – 4” capacity: Minimum 16HP required @ the PTO



360-degree Exhaust Chute:
No tools necessary to adjust



Impeller Housing unbolts to allow easy access to the Impeller



Extra wide Infeed Chute with curtains helps protect operator from fly-back of material

SPECIFICATIONS - 624PTO

- INFEED OPENING:** 4-1/2” x 5” opening at the infeed.
- FRAME:** 7 gauge steel frame, fully welded and gusseted for strength.
- IMPELLER HOUSING:** 7 gauge steel, impeller housing is vented to provide more air flow for chip exhaust.
- EXHAUST CHUTE:** 360° swivel exhaust chute and exhaust flap are both quickly and easily adjusted to direct exhaust with no tools.
- IMPELLER:** Fully balanced, 1” thick x 22” diameter steel impeller with four (4) welded and gusseted exhaust paddles. 116 lbs. (approx.)
- CHIP BLADES:** Two (2), 1/2” thick x 7-1/4” long x 4” wide, double-sided chip blades.
- BED KNIFE:** 1/2” thick steel, replaceable, sharpenable & adjustable.
- DRIVE SHAFT & SHIELD:** Drive shaft with shield, rated at 35HP @ 540RPM.
- HITCH:** 3-Point Hitch, Category 1.
- BEARINGS:** 4-bolt, heavy duty, cast iron, greaseable & self-centering.
- GUARDS/DECALS:** All moving parts guarded. Full set of safety decals.
- PAINT:** Orange, polyester powder coat paint provides excellent outdoor weatherability and offers protection against ultraviolet discoloration. All parts painted separately.
- OPTIONS:** I-Match quick attach adapter.
- DIMENSIONS:**
 - Length: 5’ 4”
 - Width: 5’ 4”
 - Height: 7’ 2”
 - Weight: 560 lbs.

Model 627PTO – 6” capacity: Minimum 25HP required @ the PTO



360-degree Exhaust Chute with adjustable deflector; No tools necessary to adjust



210 lb. Impeller with three (3) welded and gusseted exhaust paddles. Impeller Housing easily opens to allow access to the Impeller for maintenance



Extra wide Infeed Hopper with heavy duty plastic curtain strips to protect the operator

SPECIFICATIONS - 627PTO

- INFEEED OPENING:** 7" x 8" opening at the infeed.
- FRAME:** 7 gauge steel frame, fully welded and gusseted for strength.
- IMPELLER HOUSING:** 1/4" thick steel, impeller housing is vented to provide more air flow for chip exhaust.
- EXHAUST CHUTE:** 360° swivel exhaust chute and exhaust flap are both quickly and easily adjusted to direct exhaust with no tools.
- IMPELLER:** Fully balanced, 1" thick x 29" diameter steel impeller with three (3) welded and gusseted exhaust paddles. 210 lbs. (approx.)
- CHIP BLADES:** Six (6), 1/2" thick x 5-1/8" long x 4" wide, double-sided chip blades.
- BED KNIFE:** One (1), 1/2" thick steel, replaceable, sharpenable & adjustable.
- DRIVE SHAFT & SHIELD:** Drive shaft with shield, rated at 35HP @ 540 RPM.
- HITCH:** 3-Point Hitch, Category 1.
- BEARINGS:** 4-bolt, heavy duty, cast iron, greaseable & self-centering.
- GUARDS/DECALS:** All moving parts guarded. Full set of safety decals.
- PAINT:** Orange, polyester powder coat paint provides excellent outdoor weatherability and offers protection against ultraviolet discoloration. All parts painted separately.
- OPTIONS:** I-Match quick attach adapter.
- DIMENSIONS:**
 - Length: 5' 6"
 - Width: 5' 6"
 - Height: 5' 8"
 - Weight: 990 lbs.

Model 6210PTO – 10” capacity: Minimum 35HP required @ the PTO



410 lb. Impeller with three (3) welded and gusseted exhaust paddles. Impeller Housing easily opens to allow access to the Impeller for maintenance



360-degree exhaust and adjustable exhaust deflector; No tools necessary to adjust; Extra wide Infeed Hopper with heavy duty plastic curtain strips to protect the operator



Side angle shows Safety Decals

SPECIFICATIONS - 6210PTO

INFEED OPENING:	10" x 14" opening at the infeed.
FRAME:	7 gauge steel frame, fully welded and gusseted for strength.
IMPELLER HOUSING:	1/4" thick steel, impeller housing is vented to provide more air flow for chip exhaust.
EXHAUST CHUTE:	360° swivel exhaust chute and exhaust flap are both quickly and easily adjusted to direct exhaust with no tools.
IMPELLER:	Fully balanced, 1" thick x 42" diameter steel impeller with three (3) welded and gusseted exhaust paddles. 410 lbs. (approx.)
CHIP BLADES:	Nine (9), 1/2" thick x 5-1/8" long x 4" wide, double-sided chip blades.
BED KNIFE:	One (1), 1/2" thick steel, replaceable, sharpenable & adjustable.
DRIVE SHAFT & SHIELD:	Heavy duty slip clutch drive shaft with shield, rated at 65HP @ 540RPM.
HITCH:	3-Point Hitch, Category 1.
BEARINGS:	4-bolt, heavy duty, cast iron, greaseable & self-centering.
GUARDS/DECALS:	All moving parts guarded. Full set of safety decals.
PAINT:	Orange, polyester powder coat paint provides excellent outdoor weatherability and offers protection against ultraviolet discoloration. All parts painted separately.
DIMENSIONS:	Length: 6' 10" Width: 6' 3-1/2" Height: 6' 11" Weight: 1,560 lbs.